# Uncovering Auto Fraud Violations -Examining Potential Clients' Facts and Paperwork for Hidden Claims

### **Registration Information**

Webinar Date: Wednesday, October 2nd 2013 Webinar Time: 2:00-3:00 PM EASTERN

Registration Fee: Members \$25.00 Non-Members \$50.00

## How to Register

To receive the NACA Member rate, go to www.naca.net, click on Members Only in the top right hand corner, sign in using your NACA username and password, click on Event Registration and select this webinar. Note that it is easiest to register using Internet Explorer as your browser.

Non-Members: Follow this link

https://naca.networkats.com/members online/registration/register.asp?mt=WEB10213&af=NACA

### Why You Should Attend

Lawyers frequently reject or overlook numerous viable cases by focusing on a potential client's (PC) complaints, rather than examining all aspects of a car sale transaction. Every new caller should be treated as a potential case, no matter how "frivolous" the caller's self-evaluated complaint. For example, the used car buyer who bought a car "As-Is" and 3 months later complains of engine problems is not a case you typically want to spend time on. But, this should be treated as an opportunity to examine the entire transaction for "red-flag" violations unrelated to the PC's complaint, e.g., examine the sales contract for "on-the-face" violations such as TILA disclosures, pricing violations, interest rate calculations, undisclosed charges; examine the credit application for false entries; examine other mandatory documents for compliance. At a minimum, we should obtain and examine all the sales documents for possible violations that the PC may never be aware of. This session will discuss office intake procedures to ensure you are not missing critical violations and rejecting viable cases. We will examine training intake personnel, "profiling" PCs who are the most likely victims of violations; profiling dealers who are frequent offenders; obtaining information that reveals violations where none are apparent, and; thinking "outside the box"-- using creative theories and little-used regulations to establish violations. Adopting these methods will help you to help PCs in creative ways, add new cases to your case load, and improve your bottom line.

#### Presenter

William Krieg is a senior partner in the law firm of Kemnitzer, Barron & Krieg LLP, with offices in San Francisco, Fresno, Los Angeles and San Diego. He is a 1975 graduate of McGeorge School of Law, and for the past 23 years has specialized in representing consumers in UDAP actions and class actions, primarily in the areas of vehicle sales violations, Lemon Law, repossessions, predatory lending and Truth-in-Lending violations. He is a highly respected trial lawyer and has successfully tried more than 40 jury trials, and has been trial counsel and appellate counsel in 9 published California Appellate and Supreme Court cases. In 2001, he obtained the largest reported jury verdict for a plaintiff in a Lemon Law case – more than \$10,000,000 against Ford Motor Company. He is recognized as the California Central Valley's Premiere Lemon Law Attorney, and now focuses primarily on class action cases.

Bill has been a speaker at various forums and lectures on consumer law issues, and litigation and trial tactics. He has taught Consumer Protection Law at San Joaquin College of Law and is active in assisting non-profit legal services in pro bono cases. On October 2, 2013 he will receive Central California Legal Services' "Ronald M. George Equal Justice Award," the organization's highest award for commitment to equal access to the justice system.