

FAIR DEBT COLLECTION TRAINING CONFERENCE

Sponsored by NCLC® and NACA

Sheraton Inner Harbor Hotel, Baltimore, MD

March 7-9, 2013 *(Thursday, Friday, and Optional Saturday Session)*

This introductory course will get you up to speed on your first debt collection abuse cases. Learn about the laws protecting consumers from abusive debt collection practices and proceed to more in-depth sessions on developing these cases and a fair debt collection law practice. Faculty includes top consumer lawyers from across the country. CLE credit is available in most states (up to 15 hours). A great optional session on Saturday on representing consumer debt collection defendants is available by itself or for additional CLE credit.

Who: The 2 day training is only for NACA members, long-time NACBA members with practices limited to consumer debtors, assistant attorneys general, and legal aid lawyers. A tentative agenda is on the back. Private attorneys should go to www.naca.net to join the National Association of Consumer Advocates well in advance of the training.

Registration is available online at www.NCLC.org .

Last year's attendees said:

"Extraordinarily informative. Uniformly clear, engaging and well presented. "

"[Liked] the sheer knowledge and camaraderie of the presenters... "

"Liked that there was time spent on "low hanging fruit," easier cases..."



Photo courtesy Visit Baltimore

Baltimore's Inner Harbor is one of the most photographed and visited areas of the city. It has been one of the major seaports in the United States since the 1700s and started blossoming into the cultural center of Baltimore in the 1970s. Locals and visitors alike enjoy Baltimore's variety of fine dining, crab cakes, cultural experiences and exciting nightlife. See breath-taking panoramic views of the skyline from the Observation Level of the World Trade Center and the up-close and personal experiences of street performances happening spontaneously at the waterfront. Our hotel is conveniently located near the Inner Harbor, its water taxis, and many other attractions including the US Frigate Constellation, the Baltimore Museum of Art, and the National Aquarium.

Special hotel room rate of \$159 per night
Register early, space is limited!

Introductory Training Agenda (Tentative agenda)*

4 - 7 pm	March 6, 2013 (WEDNESDAY) Registration		
	March 7, 2013 (THURSDAY)		
7:15 - 8:00am	Registration Coffee and pastries		
8:00 - 9:00	How Debts Are Collected, <i>Carolyn Coffey, Robert Hobbs</i>		
	Break		
9:10 - 10:10	Fair Debt Collection Practices Act: Coverage, Violations, & Remedies, , <i>Joanne Faulkner</i>		
10:20 - 11:20	FDCP Fundamentals: The Care and Feeding of Your FDCP Case (Client intake, retainers, recording calls, client logs, investigation), <i>Robert Murphy</i>		
	Break		
11:30 - 12:30pm	Establishing Substantial Damages in a Debt Collection Harassment Suit, <i>Luke Wallace, David Humphries</i>		
12:30 - 2:00	Lunch on your own		
2:00 - 3:15	Selecting, Developing, Valuing Letter and Overcharge Cases, <i>David J. Philipps, Mary E. Philipps</i>		
3:25 - 4:25	Debt Collectors' Defensive Strategies, <i>Mike Kinkley</i>		
	Break		
4:25 - 5:25	Selecting, Developing, Valuing Phone Harassment Cases, <i>Peter Barry</i>		
5:35 - 6:35	Reception		
	March 8, 2013 (FRIDAY)		
7:15 - 8:00am	Coffee and pastries		
8:00 - 9:00	Ethical Issues in Fair Debt Collection Cases, <i>Charles Delbaum, Dan Blinn</i>		
9:10 - 10:10	Basic Discovery in a Debt Collection Abuse Case, <i>Michael O'Connor</i>		
10:10 - 10:15	Break		
10:15 - 11:15	Taking and Defending Depositions, Negotiating Settlement Agreements, <i>Peter Barry</i>		
11:20 - 12:20pm	Credit Reports: FCRA and FDCPA, <i>Joanne Faulkner</i>		
12:20 - 1:40	Conference Lunch		
1:40 - 2:40	Telephone Consumer Protection Act Basics, <i>Keith Keogh, Alex Burke</i>		
2:45 - 3:45	Developing a Private Fair Debt Practice, <i>Cary Flitter</i>	Bankruptcy Practice and FDCPA Cases, <i>Scott Borison</i>	Developing a Fair Debt Legal Services Practice, <i>Carolyn Coffey</i>
3:50 - 4:40	Bankruptcies, Debt Collection Suits, and FDCPA Claims, <i>Scott Borison</i>		
4:50 - 5:30	Defending Consumers in State Court, <i>Peter Holland</i>		
	March 9, 2013 (Saturday)		
8:30 to 12:30 or 4:30 pm	Defending Consumers in State Court, <i>Peter Holland, Jerry Jarzombek, Scott Borison</i>		

**Tentative Agenda subject to revision and speaker availability*

Registration Fees:

NACA, Nonprofit, government: Early: \$415 (by 2/11/13) Regular: \$450

Standard: **Early: \$499 (by 2/11/13) Regular: \$550**

Saturday Session **Early: \$35 (by 2/11/13)** **Regular: \$55**

Check www.nclc.org for agenda updates, speaker information, and registration.